











CHANGE

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Common Reasons	
☐ Fear of the Unknown	
☐ Denial	
☐ Perceived Pain	
☐ Loss of Control	
☐ Don't Know How	#SHRM24





We Won't Change Until We Decide To

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Top Influencers

1. What?

2. Why?

3. How?

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Talent?

- Fewer Candidates (#s)
- Less Qualified (Talent)
- Less Stable
- · "Different"

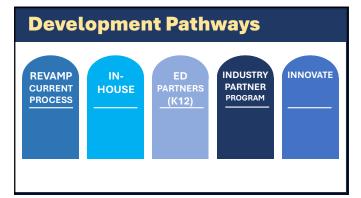
MULTI-GENERATIONAL

Top Needed Skills

- Communication
- Teamwork
- · Problem-Solving
- Adaptability
- Critical Thinking
- Leadership
- Time Management
- Professionalism
- Customer Focus

Not met through traditional means

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1. Improve Processes			
AUTOMATE	<u>UPSKILL</u>	STREAMLINE	<u>CPI</u>
ELIMINATE	JOB GROWTH	DELEGATE TO LOW LEVEL	FIND BETTER WAYS
AUTOMATE	"DO COOL STUFF"	STOP DOING	I FT PFOPI F
LEVERAGE TIME	RETENTION	DUMB STUFF	DOIT
IIIIE			GET OUT OF THE WAY







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2. In-House Programs

COMPETENCY What am I looking for?

DevelopmentTrain to "Next Job"OngoingTrain to "Mastery"

Onboarding Time to Proficiency (Train to Comps)

Point of Hire Selection Criteria • Evaluate Status

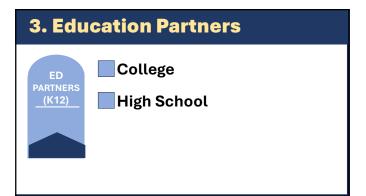
Primary Question

What are your future plans for me?

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Original Question...

Faster Qualifications?

- Colleges
- High Schools
- IRCs
- In-House (Work Based Learning)

5. Innovation Continuou

INNOVATE

Continuously Learn - Adapt - Go

Colleges

- Initial Resistance
- Found Another Option
- Pressure Creates Options
- · Adjustments Result

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5. Innovation



Continuously Learn - Adapt - Go

High Schools

- Find One Partner
- Create an Amazing Model
- Use a "Pull" Strategy
- · Others will Follow

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5. Innovation



Continuously Learn - Adapt - Go

IRCs

- · Many can already fit
- Build into High School
- · Sponsor them yourself
- · Build them locally



